



RECEIVED

By Roberto Luna at 4:26 pm, Apr 19, 2022

CAMERON COUNTY PURCHASING

CAMERON COUNTY, TEXAS

1100 E. Monroe Street

Brownsville, Texas 78523

TELEPHONE (956) 544-0871 FAX (956) 550-7219

Michael Forbes, CPM
PURCHASING AGENT

Annual Written Quotation

INFORMAL BIDS

REQUEST FOR WRITTEN QUOTATION - \$500 - \$14,999
(\$15,000 - \$24,999 WITH COMM. COURT APPROVAL ONLY)

DEPARTMENT REQUESTING QUOTE:
Maintenance & Operations

PERSON REQUESTING QUOTE:
JAIME BUENTELLO

PHONE:
956982-5431

DATE QUOTES ARE BEING FAXED OUT TO ALL BIDDERS AND PURCHASING DEPT.: 04/13/22

NOTE TO VENDOR: THIS IS NOT AN ORDER

(VENDOR MUST HAVE A PURCHASE ORDER NO. BEFORE PROCEEDING IN ANYMANNER) Pricing must be filled in by the company

Table with 5 columns: DESCRIPTION, QUANTITY, UNIT, UNIT PRICE, TOTAL NET PRICE. Includes rows for specifications, contract #, and warranty details.

Did you disclose the above quote prices to any County Employee or other individual prior to submitting this quote? Yes No

COMPANY EAGLE UNITED USA, INC. DBA EAGLE MOUNTAIN SIGNATURE Matt Adams DATE 04-18-2022

Above Prices are F.O.B. Destination - Inside Delivery Terms Net 30 - Requires Credit Approval (2% - 10th unless otherwise stated)

Quoted Prices good for 365 days. (Firm unless otherwise stated)

Shipment will be made from: Wimberley, TX, Wisconsin, Minnesota Delivery date to County Varies

All property of Cameron County must remain in the United States at all times - without exception - unless prior approval has been given by Commissioners Court

PLEASE FAX COMPLETED REQUEST TO FAX NO. (956) 550-7219, or E-MAIL roberto.luna@co.cameron.tx.us,
DELIVER OR MAIL TO CAMERON COUNTY PURCHASING DEPARTMENT 1100 E. MONROE ST., BROWNSVILLE, TEXAS 78520
ATTN: ROBERTO C. LUNA, PURCHASING MANAGER FOR QUESTIONS CALL (956) 544-0846

QUOTE DEADLINE: MUST BE RECEIVED IN THE COUNTY PURCHASING OFFICE BY: 04-18-2022 AT 5:00P.M.
(MUST ALLOW AT LEAST 4 BUSINESS DAYS TO DEADLINE DATE FOR AWARD, UNLESS THE NEED IS BASED ON AN EMERGENCY)

If all (3) three quotations have not been received (as required by Commissioners Court) by the quotation deadline, the deadline may be extended to comply with 3 quotes minimum requirement. Vendors that have already submitted quotes prior to the deadline may quote (if they so desire) during the time of extension (revision date) period.

WRITTEN QUOTATIONS WILL BE HELD "CONFIDENTIAL" BY PURCHASING DEPARTMENT UNTIL DEADLINE, AT WHICH TIME VENDORS AND DEPARTMENT STAFF REQUESTING QUOTES ARE WELCOME TO BE PRESENT FOR READING OF PRICES.

All quotation requirements may not be changed by verbal notification - but can only be changed in writing by issuance of a revised quotation.

(copies of quotations will be given to department staff to attach to requisitions)



ANNUAL WRITTEN QUOTES  
FLAGS & FLAG POLES FOR COUNTY DEPARTMENTS

UPDATED LIST OF FLAGS & FLAG POLES ON AN ANNUAL QUOTES

<u>POLYESTER</u>		Est. qty.	UNIT PRICE	EXTENDED PRICE
3 X 5	US FLAG POLY MAX-TOUGH TEX	80 EA	38.38	3,070.40
3 X 5	TEXAS FLAG POLY MAX-TOUGH TEX	80 EA	37.79	3,023.20
4 X 6	US FLAG POLY MAX-TOUGH TEX	20 EA	47.49	949.80
4 X 6	TEXAS FLAG POLY MAX-TOUGH TEX	20 EA	50.40	1,008.00
5 X 8	US FLAG POLY MAX-TOUGH TEX	10 EA	64.95	649.50
5 X 8	TEXAS FLAG POLY MAX-TOUGH TEX	10 EA	69.80	698.00
5 X 8	MEXICAN FLAG POLY-MAX-TOUGH TEX	10 EA	123.85	1,238.50
		(Nylon)	66.43	664.30

<u>NYLON</u>		Est. qty.	UNIT PRICE	EXTENDED PRICE
3 X 5	US FLAG NYLON MAX-TOUGH TEX	15 EA	28.73	430.95
3 X 5	TEXAS FLAG NYLON MAX-TOUGH TEX	15 EA	24.80	372.00
4 X 6	US FLAG NYLON MA -TOUGH TEX	10 EA	40.04	400.40
4 X 6	TEXAS FLAG NYLON MAX-TOUGH TEX	10 EA	35.37	353.70

DELIVERY OR SHIPPING FEES - ESTIMATE ONLY 1 EA Varies; depends on flag type, quantity, and availability

**TOTAL** with Polyester Mexico Flags \$12,194.45 (Nylon Mexico Flags - \$11,620.25)

\*CO-OP PRICING WILL ALSO BE CONSIDERED - PLEASE SPECIFY CO-OP VENDOR NAME Eagle Mountain Flag & Flagpole & CO-OP CONTRACT # CP#20/035MJ-01  
Tax ID: #83-0840050  
Duns: #081262647

**OPTIONAL QUOTE - MISCELLANEOUS LIST**

ON ALL OTHER MISCELLANEOUS FLAGS & FLAG POLE SUPPLY ITEMS **NOT LISTED** ON PRIMARY QUOTE ABOVE, CAMERON COUNTY WILL RECEIVE 3 % OFF DISCOUNT FROM CATALOG LIST PRICES.

\*\*CATALOG WITH LIST PRICES MUST ACCOMPANY ALL ANNUAL QUOTES SUBMITTED. \*\*

Company Name: Eagle Mountain Flag & Flagpole  
Address 333 FM 2325 Wimberley, TX 78676  
(City/State/Zip)

Bidder's Name: Matt Adams Signature Matt Adams

Telephone 512-847-0010 Date 4/19/2022

**\*\* MUST SUBMIT PAGES 1 & 2 TO COMPLETE ANNUAL WRITTEN QUOTE SUBMITTAL.**

**NOTE:** CAMERON COUNTY RESERVES THE RIGHT AND/OR OPTION TO AWARD ANNUAL CONTRACT FOR FLAGS & FLAG POLE BY INDIVIDUAL LINE ITEM.

Effective Date: 04/27/2022 to 04/27/2023

**RECEIVED**

By Roberto Luna at 2:00 pm, Apr 14, 2022



**CAMERON COUNTY PURCHASING**

CAMERON COUNTY, TEXAS  
 1100 E. Monroe Street  
 Brownsville, Texas 78523  
 TELEPHONE (956) 544-0871 FAX (956) 550-7219

**REVISED**

3:07 pm, Apr 13, 2022

Michael Forbes, CPM  
 PURCHASING AGENT

PAGE 1

**Annual Written Quotation**

INFORMAL BIDS

REQUEST FOR WRITTEN QUOTATION - \$500 - \$14,999  
 (\$15,000 - \$24,999 WITH COMM. COURT APPROVAL ONLY)

DEPARTMENT REQUESTING QUOTE: Maintenance & Operations PERSON REQUESTING QUOTE: JAIME BUENTELLO PHONE: 956982-5431

DATE QUOTES ARE BEING FAXED OUT TO ALL BIDDERS AND PURCHASING DEPT.: 04/13/22

NOTE TO VENDOR: THIS IS NOT AN ORDER

(VENDOR MUST HAVE A PURCHASE ORDER NO. BEFORE PROCEEDING IN ANY MANNER) Pricing must be filled in by the company

DESCRIPTION	QUANTITY	UNIT	UNIT PRICE	TOTAL NET PRICE
3'x5' US POLY MAX - TT	80		41.00	3280.00
3'X5' TX POLY MAX - TT	80		37.00	2960.00
4'X6' US POLY MAX - TT	20		54.00	1080.00
4'X6' TX POLY MAX - TT	20		55.00	1100.00
5'X8' USTT POLY MAX - TT	10		81.00	810.00
5'X8' TX POLY MAX - TT	10		76.00	760.00
SEE SECOND PAGE FOR NYLON FLAGS*****				
<b>Co-op pricing will also be considered - Please specify contract #</b>			<b>TOTAL</b>	<b>***** SEE 2ND PAGE</b>
Total installation cost (if applicable) Yes <input type="checkbox"/> No: <input checked="" type="checkbox"/>	NOT APPLICABLE			
Warranty period on items bid:	NOT APPLICABLE			
Cost and period of extended warranty available:	NOT APPLICABLE			
Do you service the product being quoted?	FOR A FEE			
If "yes", where is the closest service center?	5214 BURLESON RD. STE. 101 AUSTIN TX 78744			
If "no", who will service and where?				

Did you disclose the above quote prices to any County Employee or other individual prior to submitting this quote? Yes  No

COMPANY AUSTIN FLAG & FLAG POLE SIGNATURE [Signature] DATE 04-18-2022

Above Prices are F.O.B. Destination - Inside Delivery Terms NET 15 WITH PO PROVIDED  
 (2% - 10th unless otherwise stated)

Quoted Prices good for **365** days. (Firm unless otherwise stated)

Shipment will be made from: AUSTIN FLAG AND FLAGPOLE Delivery date to County EST. 6/24/2022

All property of Cameron County must remain in the United States at all times - without exception - unless prior approval has been given by Commissioners Court.

PLEASE FAX COMPLETED REQUEST TO FAX NO. (956) 550-7219, or E-MAIL [roberto.luna@co.cameron.tx.us](mailto:roberto.luna@co.cameron.tx.us),  
 DELIVER OR MAIL TO CAMERON COUNTY PURCHASING DEPARTMENT 1100 E. MONROE ST., BROWNSVILLE, TEXAS 78520  
 ATTN: ROBERTO C. LUNA, PURCHASING MANAGER FOR QUESTIONS CALL (956) 544-0846

DATE \_\_\_\_\_ TIME \_\_\_\_\_  
 QUOTE DEADLINE: MUST BE RECEIVED IN THE COUNTY PURCHASING OFFICE BY: 04-18-2022 AT 5:00P.M.  
 (MUST ALLOW AT LEAST 4 BUSINESS DAYS TO DEADLINE DATE FOR AWARD, UNLESS THE NEED IS BASED ON AN EMERGENCY)

If all (3) three quotations have not been received (as required by Commissioners Court) by the quotation deadline, the deadline may be extended to comply with 3 quotes **minimum requirement**. Vendors that have already submitted quotes prior to the deadline may quote (if they so desire) during the time of extension (revision date) period.

WRITTEN QUOTATIONS WILL BE HELD "CONFIDENTIAL" BY PURCHASING DEPARTMENT UNTIL DEADLINE, AT WHICH TIME VENDORS AND DEPARTMENT STAFF REQUESTING QUOTES ARE WELCOME TO BE PRESENT FOR READING OF PRICES.

**All quotation requirements may not be changed by verbal notification - but can only be changed in writing by issuance of a revised quotation.**

(copies of quotations will be given to department staff to attach to requisitions)



**ANNUAL WRITTEN QUOTES  
 FLAGS & FLAG POLES FOR COUNTY DEPARTMENTS**

**UPDATED LIST OF FLAGS & FLAG POLES ON AN ANNUAL QUOTES**

<b><u>POLYESTER</u></b>	Est. qty.	UNIT PRICE	EXTENDED PRICE
3 X 5 US FLAG POLY MAX-TOUGH TEX	80 EA	<u>\$41.00</u>	<u>\$3280.00</u>
3 X 5 TEXAS FLAG POLY MAX-TOUGH TEX	80 EA	<u>\$37.00</u>	<u>\$2960.00</u>
4 X 6 US FLAG POLY MAX-TOUGH TEX	20 EA	<u>\$54.00</u>	<u>\$1080.00</u>
4 X 6 TEXAS FLAG POLY MAX-TOUGH TEX	20 EA	<u>\$55.00</u>	<u>\$1100.00</u>
5 X 8 US FLAG POLY MAX-TOUGH TEX	10 EA	<u>\$81.00</u>	<u>\$810.00</u>
5 X 8 TEXAS FLAG POLY MAX-TOUGH TEX	10 EA	<u>\$76.00</u>	<u>\$760.00</u>
5 X 8 MEXICAN FLAG POLY-MAX-TOUGH TEX	10 EA	<u>\$99.00</u>	<u>\$990.00</u>

<b><u>NYLON</u></b>	Est. qty.	UNIT PRICE	EXTENDED PRICE
3 X 5 US FLAG NYLON MAX-TOUGH TEX	15 EA	<u>\$30.00</u>	<u>\$450.00</u>
3 X 5 TEXAS FLAG NYLON MAX-TOUGH TEX	15 EA	<u>\$28.00</u>	<u>\$420.00</u>
4 X 6 US FLAG NYLON MA -TOUGH TEX	10 EA	<u>\$46.00</u>	<u>\$460.00</u>
4 X 6 TEXAS FLAG NYLON MAX-TOUGH TEX	10 EA	<u>\$39.00</u>	<u>\$390.00</u>

DELIVERY OR SHIPPING FEES - ESTIMATE ONLY	1 EA	<u>\$225.60</u>	
<b>TOTAL</b>		<u>\$12925.60</u>	

\*CO-OP PRICING WILL ALSO BE CONSIDERED –  
 PLEASE SPECIFY CO-OP VENDOR NAME \_\_\_\_\_ & CO-OP CONTRACT # \_\_\_\_\_

**OPTIONAL QUOTE – MISCELLANEOUS LIST**

ON ALL OTHER MISCELLANEOUS FLAGS & FLAG POLE SUPPLY ITEMS **NOT LISTED** ON PRIMARY QUOTE ABOVE, CAMERON COUNTY WILL RECEIVE \_\_\_\_\_ % OFF DISCOUNT FROM CATALOG LIST PRICES.

**\*\*CATALOG WITH LIST PRICES MUST ACCOMPANY ALL ANNUAL QUOTES SUBMITTED. \*\***

Company Name: AUSTIN FLAG AND FLAGPOLE  
 Address 5214 BURLESON RD STE. 101 AUSTIN TX 78744  
 (City/State/Zip)

Bidder's Name: WENDY ESCOBAR Signature   
Verified by pdfFiller 04/14/2022

Telephone 512.292.09999 Date 4/14/2022

**\*\* MUST SUBMIT PAGES 1 & 2 TO COMPLETE ANNUAL WRITTEN QUOTE SUBMITTAL.**

**NOTE:** CAMERON COUNTY RESERVES THE RIGHT AND/OR OPTION TO AWARD ANNUAL CONTRACT FOR FLAGS & FLAG POLE BY INDIVIDUAL LINE ITEM.

**RECEIVED**  
By Roberto Luna at 4:18 pm, Apr 18, 2022



**CAMERON COUNTY PURCHASING**  
CAMERON COUNTY, TEXAS  
1100 E. Monroe Street  
Brownsville, Texas 78523  
TELEPHONE (956) 544-0871 FAX (956) 550-7219

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DESCRIPTION	QUANTITY	UNIT	UNIT PRICE	TOTAL NET PRICE
PLEASE SEE SECOND PAGE FOR SPECIFICATIONS.				
MUST SUBMIT BOTH PAGES (THIS FORM AND NEXT PAGE)				
<b>Co-op pricing will also be considered - Please specify contract #</b>			<b>TOTAL</b>	<b>17,640.00</b>
Total installation cost (if applicable) Yes <input type="checkbox"/> No <input checked="" type="checkbox"/>				
Warranty period on items bid: _____	not applicable			
Cost and period of extended warranty available: _____	NO			
Do you service the product being quoted? _____	no - not applicable			
If "yes", where is the closest service center? _____				
If "no", who will service and where? _____	<small>Flags are a consumable item and there is not a service option.</small>			

Did you disclose the above quote prices to any County Employee or other individual prior to submitting this quote? Yes  No

COMPANY KRONBERGS FLAG & FLAG POLE SIGNATURE DATE 04-18-2022

Above Prices are F.O.B. Destination - Inside Delivery Terms Net 30 (2% - 10th unless otherwise stated)

Quoted Prices good for **365** days. (Firm unless otherwise stated)

Shipment will be made from: Houston, Texas Delivery date to County Harris County

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FLAGS & FLAG POLES FOR COUNTY DEPARTMENTS

UPDATED LIST OF FLAGS & FLAG POLES ON AN ANNUAL QUOTES

<b>POLYESTER</b>		Est. qty.	UNIT PRICE	EXTENDED PRICE
3 X 5	US FLAG POLY MAX-TOUGH TEX	80 EA	53.00	4,240.00
3 X 5	TEXAS FLAG POLY MAX-TOUGH TEX	80 EA	51.00	4,080.00
4 X 6	US FLAG POLY MAX-TOUGH TEX	20 EA	76.00	1,520.00
4 X 6	TEXAS FLAG POLY MAX-TOUGH TEX	20 EA	72.00	1,440.00
5 X 8	US FLAG POLY MAX-TOUGH TEX	10 EA	105.00	1,050.00
5 X 8	TEXAS FLAG POLY MAX-TOUGH TEX	10 EA	120.00	1,200.00
5 X 8	MEXICAN FLAG POLY MAX-TOUGH TEX n/a in Tough-TEX. Quoting all weather Nylon	10 EA	128.00	1,280.00
<b>NYLON</b> - description below notes Tough-TEX?? This is incorrect, flags are all weather Perma-Nylon		Est. qty.	UNIT PRICE	EXTENDED PRICE
3 X 5	US FLAG NYLON MAX-TOUGH TEX	15 EA	44.00	660.00
3 X 5	TEXAS FLAG NYLON MAX-TOUGH TEX	15 EA	42.00	630.00
4 X 6	US FLAG NYLON MAX-TOUGH TEX	10 EA	59.00	590.00
4 X 6	TEXAS FLAG NYLON MAX-TOUGH TEX	10 EA	55.00	550.00
DELIVERY OR SHIPPING FEES - ESTIMATE ONLY		1 EA	10.00	400.00
<b>TOTAL</b>				17,640.00

\*CO-OP PRICING WILL ALSO BE CONSIDERED -  
PLEASE SPECIFY CO-OP VENDOR NAME N/A & CO-OP CONTRACT # \_\_\_\_\_

**OPTIONAL QUOTE - MISCELLANEOUS LIST**

ON ALL OTHER MISCELLANEOUS FLAGS & FLAG POLE SUPPLY ITEMS **NOT LISTED** ON PRIMARY QUOTE ABOVE, CAMERON COUNTY WILL RECEIVE 0 % OFF DISCOUNT FROM CATALOG LIST PRICES.

**\*\*CATALOG WITH LIST PRICES MUST ACCOMPANY ALL ANNUAL QUOTES SUBMITTED. \*\***  
Note that pricing in catalog is not current at this time. Please call for pricing estimates on any other product.

Company Name: Kronberg's Flags and Flagpoles  
Address 7106 Mapleridge Street Houston, Texas 77081  
(City/State/Zip)

Bidder's Name: Jeff Gifford-Weaver Signature

Telephone 713-661-9222 Date 04/16/2022

**\*\* MUST SUBMIT PAGES 1 & 2 TO COMPLETE ANNUAL WRITTEN QUOTE SUBMITTAL.**

**NOTE:** CAMERON COUNTY RESERVES THE RIGHT AND/OR OPTION TO AWARD ANNUAL CONTRACT FOR FLAGS & FLAG POLE BY INDIVIDUAL LINE ITEM.

## Roberto Luna

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**From:** Jeff Gifford <jeff@kronbergsflagsandflagpoles.com>  
**Sent:** Monday, April 18, 2022 9:24 AM  
**To:** Roberto Luna  
**Subject:** flag quotation  
**Attachments:** KRONBERGS CATALOG 2020.pdf; OfficeScanner\_20220418\_082409.pdf

Good morning. I have attached the flag quotation as requested. Note that markings were made on page two as the materials noted under "Nylon" we incorrect and have noted as such.

I also have attached a PDF of our catalog but please be aware that we have not had the opportunity to update pricing on our PDF catalog due to current costing changes over the last two years. So pricing in our catalog is not current and parties would need to call or email the office for current pricing on items.

Appreciate it as always and let me know if you have any questions on this information.

Jeff Gifford-  
Weaver

Vice-President  
Kronberg's Flags and Flagpoles  
7106 Mapleridge Street  
Houston, Texas 77081  
Office: 713-661-9222  
Cell: 832-444-8115  
Fax: 713-661-7022  
[www.kronbergsflags.com](http://www.kronbergsflags.com)  
[www.bannerscapes.com](http://www.bannerscapes.com)  
<https://www.instagram.com/bannerscapes>  
<https://www.facebook.com/pages/Kronbergs-Flags-and-Flagpoles/110299264891>